

DANNY E. STROUD

901 E. Elm Street
Hillsboro, TX 76645

404 Avenida de la Constitución, #603
San Juan, Puerto Rico 00901

303-973-9375 Stroud@DannyStroud.com

A key player in the Telecommunications, Internet and Wireless Industries including start-up, growth, capitalization and M&A activities.

CAREER HIGHLIGHTS:

Network Director for Bay Area Cellular Telephone Company (BACTC) in the San Francisco Bay Area (1989-1993). Responsible for all network deployment and operations from Santa Rosa to Santa Cruz. Developed and executed on plans to integrate several adjacent providers. Principal executive for the migration of the network from analog to digital technology. Principal executive with oversight in developing network tools such a Network Operation Center (NOC) and early cellular data services products.

Senior Vice President of Network Deployment of OneComm (1993-95) and then of Nextel after the merger (1995-96). Responsible for design, deployment and operations of a nationwide mobile wireless network in all major markets in the United States. This included data/switching centers, backhaul and backbone networks, technology integration, and all radio sites from engineering to funding to deployment and operations. Worked closely with the technology provider (Motorola) to insure the technology met expectations and was deployed on time and correctly.

Vice President of Network for Verio (1996-1997). A Denver-based internet services company that focused on growth through acquisition and innovation. As a founder, helped start and grow Verio, valued at over \$5.5 billion when it was sold to NTT (Japanese). Key achievements include deploying the first instance of a nationwide DS3 cloud network using ATM as an internet backbone. Served as the principal manager with oversight of the acquisition and integration of dozens of smaller internet service providers. Served on the national board that developed Internet engineering, architecture and operations standards (NANOG).

Founder of Veraz Ventures (1999-Current). Principal advisor and investment banker for the implementation, growth and eventual cash sale of Sinfonet Panama. Sinfonet was a Panamanian company deploying the same wireless technology in Panama as was being deployed in the United States by Nextel. Advised on growth and acquisition strategies and then executed on the sale of the company including finding the buyer, negotiating the terms and structuring the deal. Veraz Ventures continues to aid growing companies with financing and growth management.

President/CEO and Board Member of AppliedTheory (1999-2003). AppliedTheory was a publicly traded company with 900 employees that developed and delivered internet-based services. The customer base included commercial and Government clients. Leader in the internet hosting space as a Federal agency requirement. Worked with the State Department, Department of Labor, and the FBI as well as many State governments to develop and deliver complex internet services. Grew revenue from approx. \$12 million to approx. \$85 million. Responsible for the sale of the company at the direction of the Board of Directors.

Chief Financial Officer of Frontier Systems Integrators (2003-2007). A start-up company with 450 employees that provided post-9/11 integrated security services to government agencies that were high-risk terrorist targets in Washington DC and around the country. Customers included the Pentagon, Department of Homeland Security and DARPA

(Defense Advanced Research Projects Agency), among others. Led the company to be number 17 on the Entrepreneur Magazine Top 500 fastest growing and profitable companies in America (Aug 2007 issue). Frontier Systems was eventually sold to a group of the investors.

President of AutoTrol Technologies (2007-2010). AutoTrol was a Software and Services company with 130 employees. It provided complex network-based software for configuration management to support manufacturing and maintenance support for extremely complex operations. Supported the fighter aircraft, naval ship, and missile sectors for the military and commercial aircraft and other government programs for the non-military sector. A key aspect was the requirement for data integration services to many governments, military, aerospace, and technology companies around the world. Led the sale of the company in 2010.

Evaluator for the Federal Government's USDA Broadband Telecommunications Opportunity Program (BTOP) (2009). Volunteered to help evaluate proposed broadband services business plans that were submitted by companies and governmental agencies for funding. Recommended funding or no funding on the merits on a case-by-case basis.

Founded Denver-based Enterprise Integration Services known as EIS (2010-2014). A software and services company that provided information and data management integration services for commercial, government and military customers. EIS worked globally with customers in the USA, Canada, Europe and Australia. Required security clearances in multiple countries for the most sensitive government and military projects. The company was sold in 2014 for approximately 3x revenue.

Co-founder and COO of Neptune Mobile (2013-current). Neptune Mobile is a wireless service provider that develops and deploys LTE (D Block 700Mhz) first-responder and smart-government networks in the Caribbean. Work with sovereign governments, regional emergency response agencies and public safety agencies (police, fires, etc.) to customize networks, develop usage models and policy. Help customers identify and secure third-party funding and potential foreign direct investment. <www.neptune-mobile.com>.

ADDITIONAL BACKGROUND:

Born in Oregon as the first of 4 children. Graduated from West Point in 1975 with a bachelor's degree and was commissioned as a Second Lieutenant. Spent 13 years on active and reserve duty as an airborne infantry officer and, later, as a Chemical Officer with tours of duty with the 18th Airborne Corps (9th ID), the Second Infantry Division on the DMZ in Korea, and the California National Guard. Earned the Meritorious Service Medal twice and is currently a Major in the Individual Ready Reserves. Earned an MBA from St. Mary's College of California in 1986.

In Denver, was a member of Infragard. <https://www.infragard.org>. InfraGard is a partnership between the FBI and members of the private sector relevant to the protection of Critical Infrastructure. This organization is dedicated to contributing industry specific insight towards advancing national security.

Served as the Chairman of the Board of Directors for the non-profit Mental Health Association in California. (mid 1980's) and was very involved with the Denver Salvation Army and Firefly Autism charities in Denver.

Resident of Colorado from 1993 to 2006. Recently moved the business headquarters and tax home to Puerto Rico to be closer to the business operations of Neptune Mobile. Maintains a home in Texas, also. Has two daughters aged 28 and 29. Married the fetching Vicki Creel in 2014 and now has a stepson age 16.